



## Why refer your clients to Axel Property Management?

- Earn referral fees (make some extra income!)
- Having a professional Property Management partner you can trust will only add value to you as an agent
- We will refer your client back to you when they are ready to sell or scale their portfolio.

At times, your clients may need property management services and it's important to refer them to a company that will serve their needs with Integrity, Transparency, and Trust.

When they are interested in selling their property, we will refer them back to you! When they decide to scale their portfolio, you will continue to receive our agent referral fees.

We pay all Licensed Agents the first month of our management fee equal to 8%! That is for all referrals. When a client signs up with Axel Property Management services you will be paid on the first month's gross collected rent.\*\*

The referring agent must fill out a W-9 form and return it to Axel Property Management before any referral fees are paid. Please submit your W-9 to the following email address: Carmelo@axelpm.com

\*\* Axel Property Management agrees to pay the referring agent's brokerage a one-time fee of 8% of the gross monthly rent collected per client portfolio. The referral fee is earned and payable when a referred client signs a management agreement to lease and manage their property. We will gladly take very great care of your client's management needs services.

### Example:

**Portfolio Size: 10 Doors**

**Average Rent: \$1,500**

**Management fee: 8% First Year**

**Referral fee: \$1,200**

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